

dispatchhealth

We bring the power of the hospital to the comfort of home

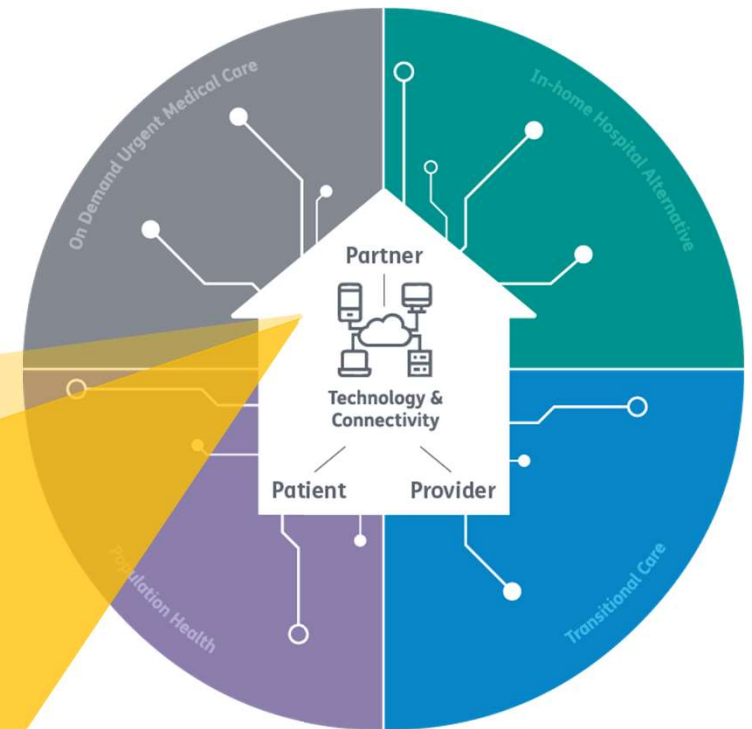


DispatchHealth System of Care in the Home

DispatchHealth Connectivity

DispatchHealth ensures each patient receives the appropriate level of care in the comfort of home, providing support across the patient journey –

- Connecting them with resources to address social determinants
- Coordinating after care
- Providing the option to engage in ongoing virtual monitoring with 24/7 nurse support as needed



DispatchHealth: The broadest and deepest at home care



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Healthcare is rapidly moving to the home

**\$4 Trillion healthcare system¹ is unsustainable:
Lower cost alternative**

**Consumers want care in
the comfort of home**

**Improved clinical
efficacy in the home**

DispatchHealth facts:

- Acute care visits **save \$1,100-1,500²** per visit on average
- Advanced care (hospital alternative) episodes **save \$5,000 – \$7,000³** on average
- At our current growth rate, we are expected to generate over \$2 billion in total medical cost savings by 2023

DispatchHealth facts:

- Demand exists: **100-200% YoY visit growth rate**
- Insurance contracts covering **175-200M⁴** or **50-60% of Americans** in markets across the US (US population >330M)
- Homebound adults 70+ reached **13% (4.2M) in 2020⁵**
- **NPS = 97⁶**

DispatchHealth facts:

- **20% mortality reduction⁷** with hospital at home programs
- Unnecessary hospitalization can be harmful to seniors:
33% over age 75 and 50% over age 85⁸ are unable to return to their home after a hospital admission

1 \$4.1 trillion in 2020, or \$12,530 per person, CMS | 2 Medical Cost Savings – 2021, All Markets; Acute Care | 3 Medical Cost Savings – 2021, All Markets; Advanced Care | 4 DispatchHealth Analytics 2021 | 5 JAMA, Aug 2021 | 6 DispatchHealth Analytics 2021, All Markets, All Services | 7 Hospital at home: feasibility and outcomes of a program to provide hospital-level care at home for acutely ill older patients. Annals of Internal Medicine, Dec 2005 | 8 JAMA, Oct 2011

DispatchHealth Experience

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Patient Satisfaction

95 NPS

Net Promoter Score **95**
(Healthcare average <30)

Medical Cost Savings

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Medical Cost Savings:
\$1,100-1,500 net savings per acute care visit
\$5,000-\$7,000 net savings per
in-home hospitalization

Largest High Acuity In-Home Provider

100s of thousands

Of patients treated in their home
By nearly 2k employees

Our Happy Partners



And more!

Care Coordination

94%

94% of visits result in clinical note
transfer to PCP or Specialist

Market Expansion



Insurance contracts covering **175-200M**
or 50-60% of Americans in markets across the US
(US population >330M)

Who we partner with

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Anthem. 

UnitedHealthcare®

aetna

 Cigna.

Humana.

innovAge
Life on Your Terms

bright
HEALTH™

 CareMore
HEALTH

 mercy care

HCSC
Health Care Service Corporation


KAISER PERMANENTE®

 AMERICAN
COLLEGE of
CARDIOLOGY®

MultiCare 

 Texas Health®

 Baystate
Health

BON SECOURS
MERCY HEALTH

Kindred
at Home 

 Valley
Health
System

 RUSH UNIVERSITY
MEDICAL CENTER

 Centura
Health®

AdventHealth 

 LEE HEALTH

WaterburyHEALTH

UHS
UNIVERSAL HEALTH

ECHN
Eastern Connecticut Health Network

 TMC
HEALTHCARE

 Billings
Clinic

 UC Irvine
Health

 THE OHIO STATE UNIVERSITY
WEXNER MEDICAL CENTER

 INOVA
HEALTH
SYSTEM

DispatchHealth's Core Technology

Our technology platform is core to enabling a system of care in the home

Technology is the engine that powers our foundation at the core – keeping patients at the center, enabling providers to deliver excellent care and ensuring partners are satisfied with their experience. Our technology is designed to deliver value in four key areas:

Flexible Experiences

Seamlessly connecting patients, providers and partners through customized experiences that tackle the unique challenges of in-home healthcare.

Healthcare on Wheels

Bringing the power of the hospital to the comfort of home, merging complex supply chain and **logistics** – with over 150 labs, virtual monitoring technologies & portable x-ray, ultrasound and more.

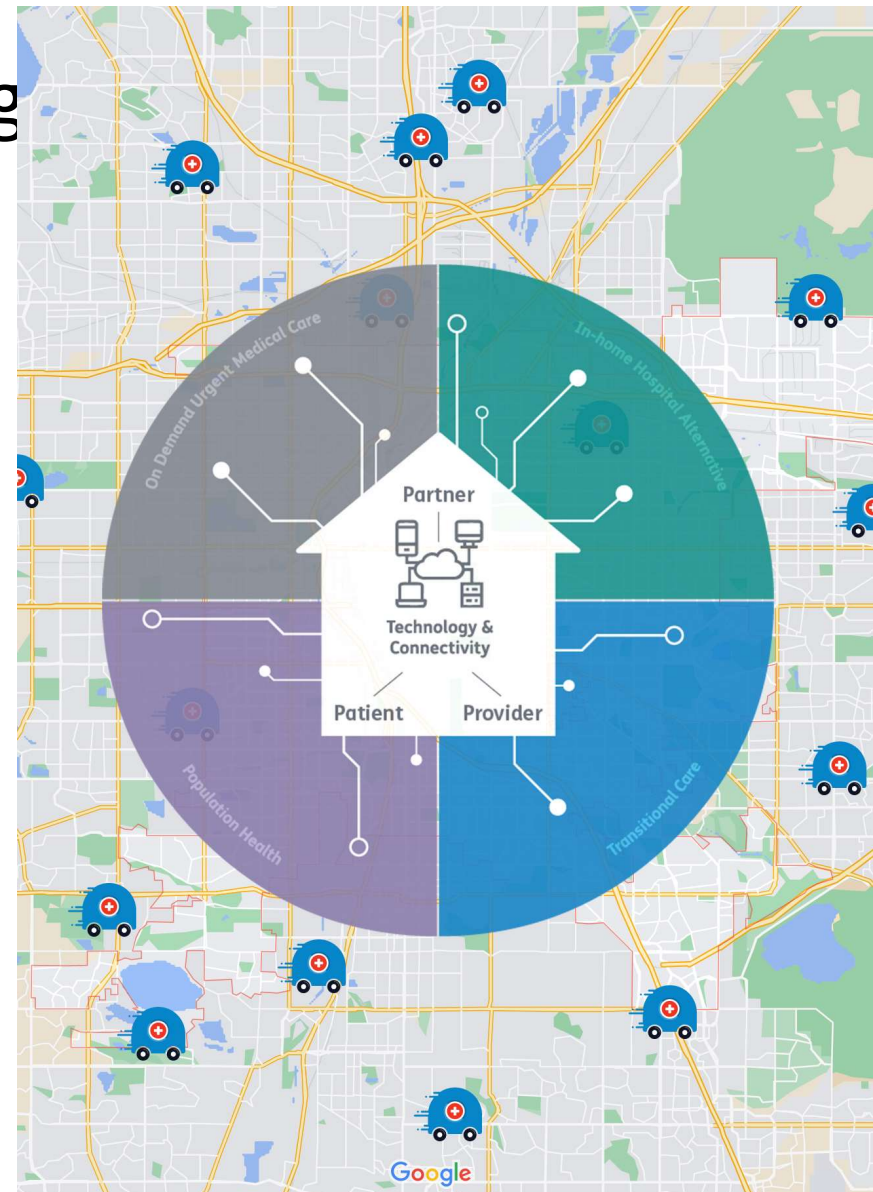
Intelligent Decision Making

Maximizing the efficiency and safety of our **risk stratification**, logistics and insurance eligibility decisions to match the right care team with the right patient.

Data Platform

Facilitating rapid software development with patient security, **data science backed decision making**, and business scalability at the forefront.

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Pre-Hospital - On demand urgent medical care

Our teams can perform much of the care available in ER in the comfort of a patient's home

Not comprehensive

Procedures:

- Laceration/wound kit
- Catheter placement
- Epistaxis treatment
- I&D abscess

Pharma:

- IV Antibiotics
- Antiemetics
- Lasix
- Nebulizers
- Steroids
- IV fluids

CLIA Certified Moderate Complexity Lab:

- Electrolytes, blood count, lactate
- Urinalysis
- Culture send outs
- Integration with external labs
- Rapid infectious disease POC testing

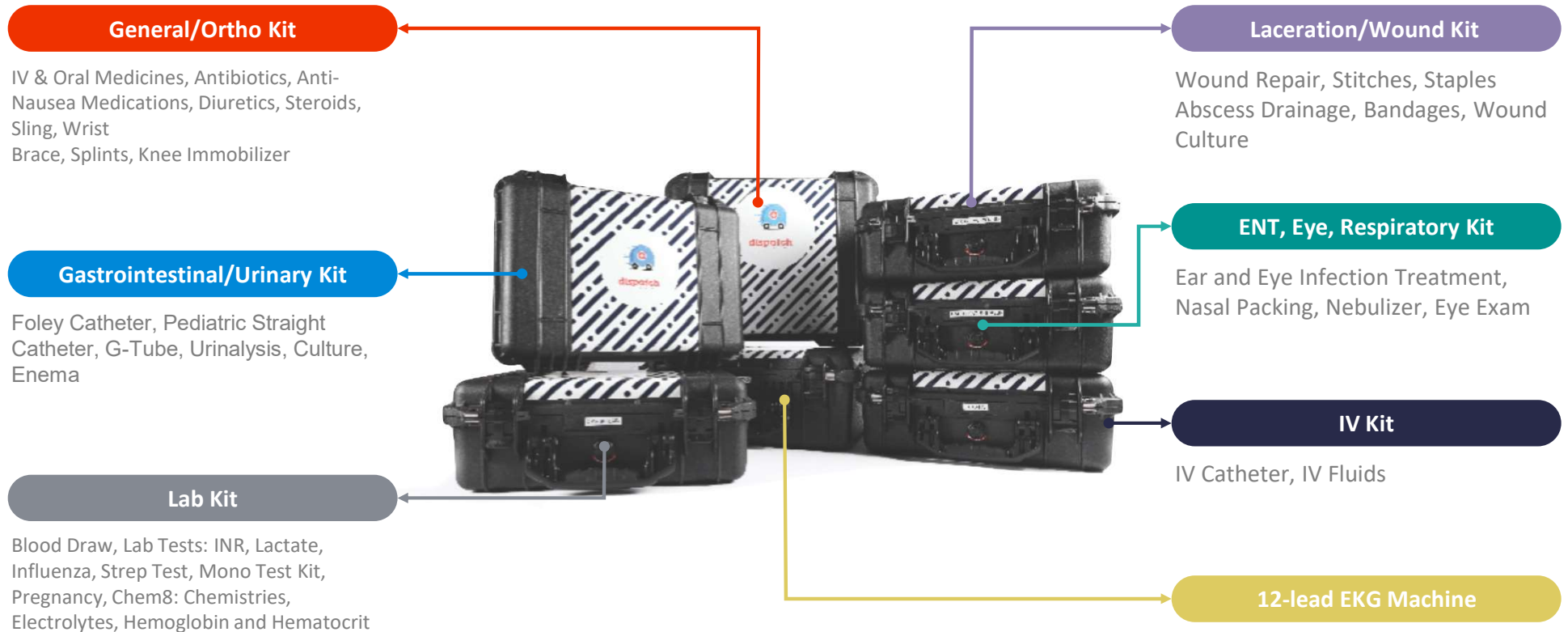
Diagnostics:

- EKG
- Ultrasound (partner services)
- X-Ray (leverage owned and partner services)

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Standardization and scalability...



Hospital admission alternative